Written by MT Staff
Tuesday, 01 July 2008 00:00

This forward-thinking supplier is taking the type of solutions that improve efficiency and help reduce operating costs directly to end users in one of the fastest-growing industries on the planet.

SEPCO® (Sealing Equipment Products Co., Inc.), a manufacturer of fluid sealing products headquartered in Alabaster, AL, has taken an innovative approach to providing sealing solutions to the ethanol industry. World demand for alternative fuel sources has produced rapid growth and expansion of ethanol facilities, all of which has presented new demands and challenges for support companies that serve this burgeoning industry.

To meet these new challenges head-on, SEPCO has dedicated full attention to the developing

bio-fuels industry by using its Mobile Ethanol Support Unit—*otherwise known as "MoE"*—as a tool to share its products and programs through instruction, demonstration, plant support and training.

On-site with MoE

The Mobile Ethanol Support Unit takes SEPCO support programs directly to ethanol plants. The unit serves as a classroom for hands-on training of fluid sealing products which are used in operations. Ethanol plant employees are trained on SEPCO mechanical seals that include, but are not limited to, the hot oil Seal (HOS), double tandem pumper (DTP), cartridge grease seal (CGS) and many other fluid sealing products. Another primary function of the MoE unit is to serve as a central point of support during plant outages and start-ups by providing inventory and technical assistance at the site. The MoE also can be used as a base of operations in performing plant equipment inventories/ surveys and developing fluid sealing applications to maximize equipment operational performance.

Totally self-contained, the MoE has its own computer system, audiovisual equipment and graphics and product literature. Working models of pumps for training are onboard, as is an inventory of SEPCO fluid sealing products.

According to a SEPCO spokesman, this mobile support unit has been very well received by end users. Scheduling information may be obtained by calling the company. **MT**

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